

Kelly Byrnes

Favorite Leadership Books

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What a tough list to create! Books made this list if I have recommended and shared them over the years. So many books are really good but did not make this list if they were similar to another one. The books are not in an order of importance. If you have a favorite, please email it to me. I'd love to add to this list! Happy reading, Kelly

Foundational books for every leader

1. The 7 Habits of Highly Effective People by Stephen Covey
2. Influence: The Psychology of Persuasion by Dr. Robert Cialdini
3. Emotional Intelligence by Daniel Goleman
4. Good to Great by Jim Collins

Personal motivation and career

1. Success Principles by Jack Canfield
2. What got you here won't get you there by Marshall Goldsmith
3. Triggers by Marshall Goldsmith
4. How Women Rise by Sally Helgesen
5. Leadership and Self-Deception: Getting Out of the Box by The Arbinger Institute
6. Daring Greatly by Brené Brown
7. Impact Players by Liz Wiseman

For goals and time and habits

1. The One Thing by Gary Keller and Jay Papasan
2. The Long Game by Dorie Clark
3. Atomic Habits by James Clear
4. The Power Of Habit by Charles Duhigg

For managing and leading others

1. The Leadership Challenge by Barry Posner and James Kouzes
2. Conscious Leadership by John Mackey
3. To be Honest: Lead with the Power of Truth, Justice and Purpose by Ron Carucci
4. Drive by Daniel Pink
5. The Speed of Trust by Stephen M. R. Covey
6. Crucial Conversations by Joseph Grenny and more
7. First, Break All the Rules by Marcus Buckingham
8. Leading Change by John Kotter
9. For the new manager: The One Minute Manager by Ken Blanchard, Spencer Johnson
10. Radical Candor by Kim Scott



For strategic thinking, sales/marketing, and leading a company

1. Competitive Strategy by Michael Porter
2. The Mind of the Strategist by Kenichi Ohmae
3. The Innovator's Dilemma by Clayton Christensen
4. CEO Excellence by Carolyn Dewar, Scott Keller, Vikram Malhotra
5. The Soul of the Deal by Marc Morgenstern
6. The Four Obsessions of an Extraordinary Executive by Patrick Lencioni
7. Powerful: Building a Culture of Freedom and Responsibility by Patty McCord
8. Simplify: How the Best Businesses in the World Succeed by Koch, Lockwood, and Marshall
9. Execution by Larry Bossidy and Ram Charan
10. Firms of Endearment by Sisodia, Wolfe, and Sheth
11. Selling the Invisible by Harry Beckwith
12. Know-How by Ram Charan
13. Made to Stick by Chip and Dan Heath
14. The Invincible Company From Strategyzer by Alexander Osterwalder
15. Raving Fans by Ken Blanchard and Sheldon Bowles
16. The Infinite Game by Simon Sinek
17. For entrepreneurs: The E-Myth Revisited by Michael E. Gerber

Favorite books

1. The Four Agreements by Don Miguel Ruiz
2. Pride and Prejudice by Jane Austen
3. East of Eden by John Steinbeck
4. Man's Search for Meaning by Viktor Frankl
5. Rising Strong by Brene Brown
6. The Greatest Salesman by Og Mandino (all of his books!)